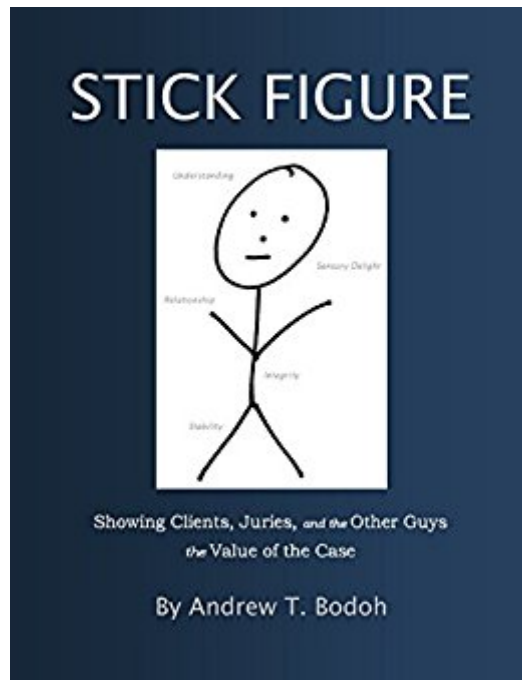


The book was found

Stick Figure: Showing Clients, Juries, And The Other Guys The Value Of The Case



Synopsis

What does it take to win a large verdict for a client? Stick Figure offers a new approach to effective communications in civil litigation. It proposes a method for extracting and communicating the emotions attached to negative human experiences. Through an exploration of human desires, this method helps inspire in the audience an accurate and thorough understanding of the client's injuries, so as to increase the value of the case. Readers call Stick Figure "insightful" and "down to earth" – a clear framework for opening judges and juries to empathy. Stick Figure brings complex legal and psychological issues down to simple examples that everyone can instantly relate to. This book is a must read for any young attorney looking to make a successful entrance into the world of civil litigation. Designed to be read in about two hours, Stick Figure can be shared among attorneys and their clients alike.

Book Information

File Size: 360 KB

Print Length: 58 pages

Publication Date: July 24, 2016

Sold by: Digital Services LLC

Language: English

ASIN: B01J0N5ZZW

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #997,680 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #36

in Kindle Store > Kindle eBooks > Law > Specialties > Personal Injury #107 in Books > Law > Specialties > Personal Injury #1819 in Kindle Store > Kindle Short Reads > 90 minutes (44-64 pages) > Education & Reference

Customer Reviews

Although I am an attorney, I am not a civil litigator. Nevertheless, I found this book and the tips it contains informative and instructive for my own practice in immigration law. The principles apply across the various fields of law. Mr. Bodoh takes a simple concept (the stick figure) and builds an easy to understand instruction manual for presenting a compelling case. Even where your audience

is not a jury, the methods laid out in this book are useful for the effective communication of experiences and desires. The text is concise, the tone pleasant and not pedantic, and the reading time short. Recommended read for every new lawyer!

While I am the brother of the author, and may be biased, I found the book, "Stick Figure" to be helpful and compelling. While it is written for the legal community, the book provides an easy to consider approach to translating feelings into value for anyone who is interested. As a consultant who helps companies evoke excellent customer experiences, I found that the book has given me a structured way of thinking about the value of feelings and the cost of poor experiences. It's easier for me to help clients understand the cost or the value of the impact they're having on their customers.

[Download to continue reading...](#)

Stick Figure: Showing Clients, Juries, and the Other Guys the Value of the Case
Fire Stick: The Ultimate Fire Stick User Guide - Learn How To Start Using Fire Stick, Plus Little-Known Tips And Tricks! (Streaming ... TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Ultimate Fire TV Stick User Guide - Start Using Fire TV Stick Like A Pro! (Streaming Devices, How To Use Fire Stick, Fire TV Stick User Guide)
Fire Stick: How to Start Using Fire Stick Like A Pro! - The Ultimate Guide to Master Your Fire Stick In Just 30 Minutes! (Streaming Devices, ... TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Complete User Manual To Starting With And Using Fire TV Stick, Plus Little-Known Tips And Tricks! (Streaming, How To Use Fire Stick, Fire TV Stick User Guide)
Fire Stick: How To Unlock The True Potential Of Your Fire Stick - Plus Amazing Tips And Tricks! (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Ultimate Fire Stick User Guide To TV, Movies, Apps, Games & Much More! Plus Advanced Tips And Tricks! (Streaming Devices, ... TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Complete Beginners Guide - Learn How To Setup And Master Your Fire Stick Today! (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Ultimate Fire Stick User Guide To TV, Movies, Apps, Games & Much More! Plus Advanced Tips And Tricks! (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Complete 2016 User Guide And Manual - How To Easily Install Android Apps On Your Fire Stick (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Complete Fire Stick User Guide - Learn How To Install Apps, Games, Watch TV And Movies! (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick)
Fire Stick: The Ultimate User Guide To Starting With And Using Fire TV Stick (How To Use Fire Stick, Fire TV Stick User Guide, Streaming)
Fire Stick: The Ultimate

Guide With Instructions To Unlock The True Potential Of Your Fire Stick (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick) Fire Stick: For Beginners! - Learn How To Start Using Your Fire Stick Now! (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick) Fire Stick: Fire TV Stick Made Easy - The Ultimate Step-By-Step User Guide To Mastering Your Fire Stick In Less Than A Day! (How To Use ... Fire TV Stick User Guide, Streaming) Fire Stick: The Comprehensive User Guide With Advanced Tips And Tricks To Unlocking The True Potential Of Your Device! (Streaming Devices, Fire TV Stick User Guide, How To Use Fire Stick) Figure Making Can Be Fun?!?: A complete guide to making a professional ventriloquist figure. How to Turn Clicks Into Clients: The Ultimate Law Firm Guide for Getting More Clients Through the Internet Convicted By Juries, Exonerated By Science: Case Studies in the Use of DNA Evidence to Establish Innocence After Trial Fire TV Stick User Manual: The Comprehensive "Made Easy" Step-by-Step User Guide for 's Fire TV Stick

[Dmca](#)